



Total Telecom Solutions

Established in 1991, A1 Teletronics, Inc. has developed into one of the nation's top providers of telecommunications equipment and services, and voice and data communication solutions. A1 continues to redefine independent distribution within the telecommunications channel through an unmatched dedication to quality and service. In 1995, A1 was one of the first distributors in the industry to achieve and maintain ISO 9002 quality certification. Today our quality system is certified to the ISO 9001:2008 standard, which means we are a supplier that you can trust. Contact us today and find out why our sales, service and support staff are the best in the business! **800.736.4397**

www.a1teletronics.com

Training

A1 Teletronics offers targeted product training on popular Avaya®, CallPilot® and Nortel® phone systems. All of our classes are taught by technicians for technicians. Every A1 instructor has extensive professional experience as a field technician.

FAST-PACED

You will complete your training in five days or less, minimizing the time spent outside the office.

HANDS-ON

You will be handling and programming the equipment throughout your training.

REAL-WORLD FOCUS

We concentrate on the issues and challenges that you will encounter in the field through correlated coursework, lab exercises and easy-to-follow manuals. Participants will return to the field confident in their ability to quickly and accurately install and service the equipment.

ONE-ON-ONE

Classes are limited in size to maximize your experience.

Please contact us for a list of classes and availability. If you have five or more technicians, please contact our Independent Knowledge™ Manager for information regarding group training.



Additional Benefits

- * Free technical support on all systems covered in the training course for six months from date of class
- * Increase your service revenue and expand your service offerings
- * Reduce your installation and service times
- * Recognized by BICSI® for CEC's


Real world training for technicians by technicians

800.889.2750

IK@a1teletronics.com



Sales, Service & Support

Headquartered in St. Petersburg, Florida, A1 Teletronics stocks the top telecom brands in the market, such as Avaya®, heritage Nortel®, Cisco®, Polycom®, Plantronics®, Samsung®, E-MetroTel® and more. As an independent distributor, we are not required to carry specific brands or models, which makes us very flexible with product offerings and allows us to sell at extremely competitive prices. A1 offers our product lines in new condition and also refurbished models allowing us to provide solutions that fit just about any budget.

All of A1's equipment is covered by our warranty and we extend free technical support to all of our customers. In addition, A1 offers installation, maintenance and repair and service provider solutions.

A1's dedication to quality assurance is what sets us apart from the rest of the telecom distribution channel. Our state-of-the-art service facility is where we repair and refurbish all equipment. A1 technicians will diagnose and repair your equipment down to the component level if necessary, and we will return your equipment backed by our 24-month warranty. A1 will also provide you with equipment training and upgrade consultation.

Your first repair, up to \$100, is FREE!



Excess Inventory Solutions

A1 Teletronics will consider all of your excess or out-of-service equipment. Our excess inventory solutions are very flexible. No deal is too large or too small, and we are open to a wide variety of equipment and manufacturers. We have the ability to accept your equipment on consignment, and allow you to view your inventory in real-time through Cafe Telecom.

We issue our customers account credit or cash for your excess inventory. We will even arrange and pay for shipping back to our warehouse.

Contact the A1 Excess Department for details
800.362.9990





Contact Us

HEADQUARTERS

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Line Card

FEATURING
AVAYA[®]
CISCO[®]
E-METROTEL[®]
NORTEL[®]
SAMSUNG[®]

AUTHORIZED
AASTRA[®]
ADTRAN[®]
ALPHA[®]
APC[®]
CETIS[®]
DITEK[®]
ENGENIUS[®]
GN NETCOM/JABRA[®]
LIFESIZE[®]
MULTI-TECH[®]
PLANTRONICS[®]
POLYCOM/
SPECTRALINK[®]
POWERWARE/
EATON[®]
TAPIT[®]
VXI[®]

A1 Teletronics has a 36,000 square foot facility stocked full of telecom gear from today's top manufacturers. We carry current and heritage products, new or refurbished. No matter what your telecom needs, we have a solution.



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